### The RMR Group -Accelerated Women in Leadership Program

Session 6: Becoming a Strategic Leader

Ank Stuyfzand







#### **Your Facilitator**



#### **Focus**

Orange Grove Consulting specializes in research-based leadership development and bias removal. Our end goal is to create more inclusive workplaces.

#### **Products & Services**

We train employees, managers and the leaders around them to recognize barriers to diverse talent's leadership development and remove or neutralize them by training new skills.

We also provide a scaffold for the organization to apply our techniques more widely for systemic change.

#### The Program Power Skills

**Develop Leadership Effectiveness** 

**Increase Your Voice** 

**Increase Your Impact** 

01



Understanding Gender Biases 03



Negotiation & Direct Speak 25



Integrate Work & Life

02



Quantify Your Value | Self Promotion

Executive Presence

06



Strategic Shift towards Leadership Identifying the key shifts for strategic leadership

Applying the shifts to your current role

#### Agenda

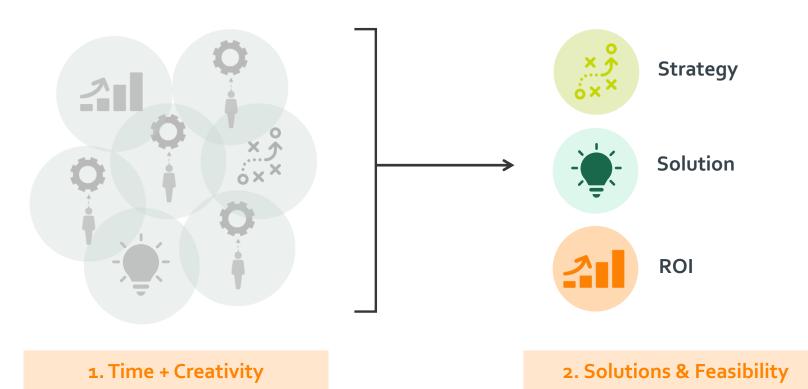
3 Increasing visibility, impact, and influence

3 Program Debrief and Celebration

### What can you do with a water bottle?



### **Strategic Thinking**



### **Strategic Gender Bias**



#### Men

- Considered strategic
- Are focused on the macro
- Lead with "The BIG picture"
- Share their results



#### Women

- Considered tactical
- Are focused on tactical, minutia
- Lead by "Gotta get things DONE"
- Share their process

#### Reframe for Strategic Influence

#### Do it All

- Time/Effort = Commitment
- Perfection matters
- Want something done? I'll do it.



#### **Do What Matters**

- Results matter, not time spend
- Good is good enough
- How does this fit with my priorities?

Key Shifts to Building Strategic Leadership

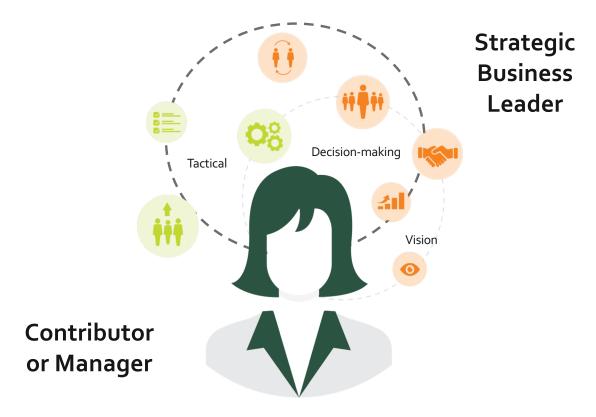


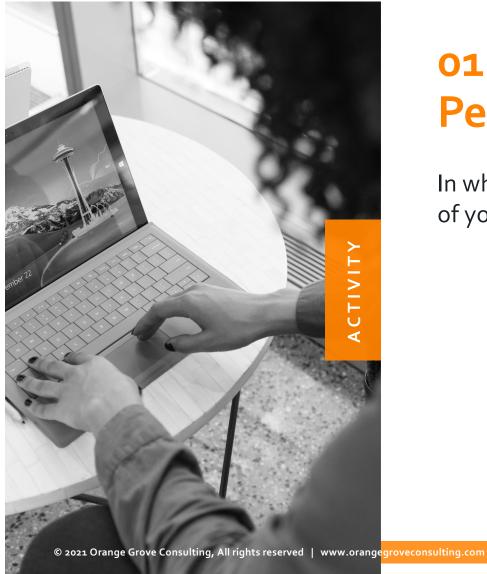
Shift Your View of Others

Shift Your Leverage Key Shifts to Building Strategic Leadership



### o1. Shift Your Perspective of You





## o1. Shifting Your Perspective of You

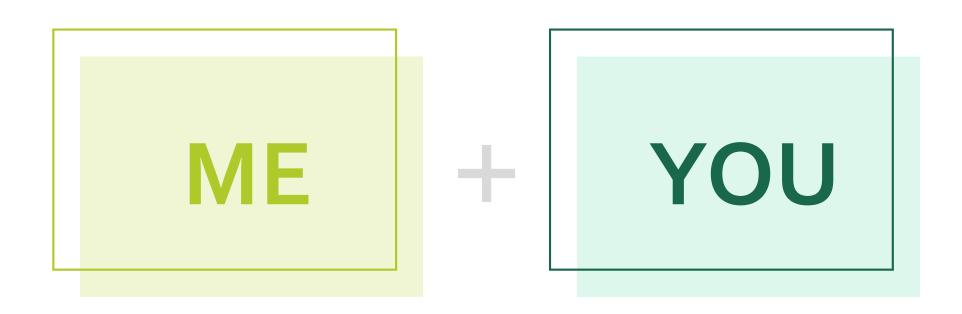
In what way did you shift your perspective of you?

Key Shifts to Building Strategic Leadership



Shift Your View of Others

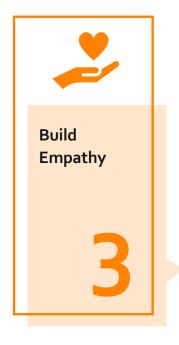
### **o2. Shift Your Perspective of Others**



#### **o2. Shift Your Perspective of Others**







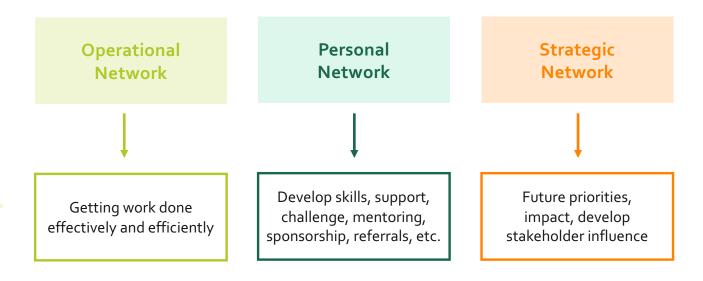


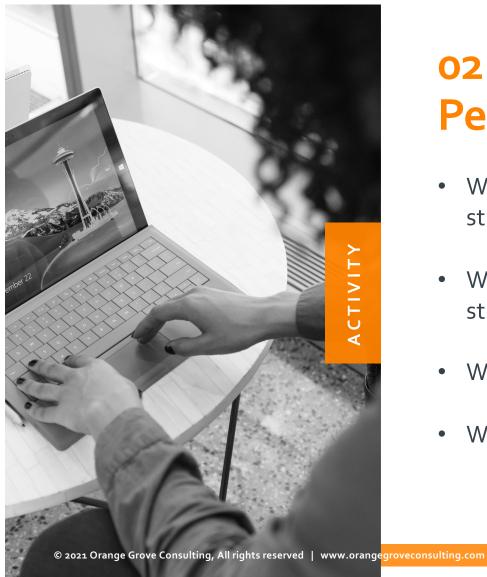


#### **o2.** Shift Your Perspective of Others



Who do you need to accomplish your strategic objective?





### 02. Shifting your **Perspective of Others**

- Who do you need to accomplish your strategic goals?
- Who can help you to have a more strategic impact?
- What can you do to contact them?
- When will you do it?

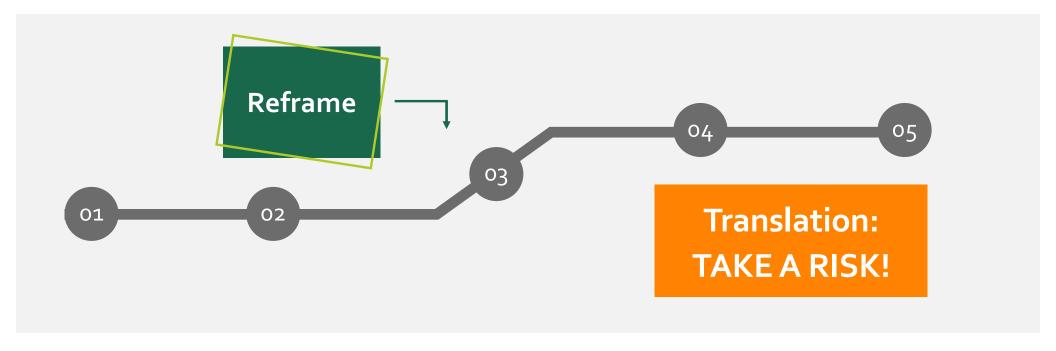
Key Shifts to Building Strategic Leadership





Shift Your Leverage

### 03. Shift Leverage



### 03. Shift Leverage - Model for Risk-taking



#### Identify Resistance

Where do you hesitate? Where does resistance arise?

#### Reframe

How might you think about the risk differently?

#### **Show Up**

What's step one?

#### **Prepare**

How can you mitigate the potential risk?

#### **Get Support**

Who from your network could help you?

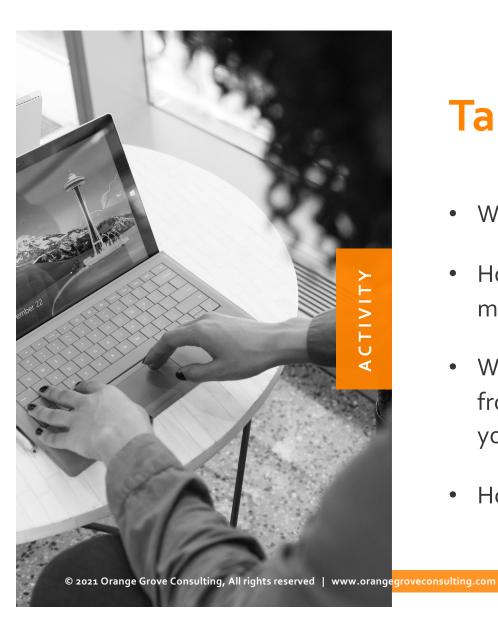
#### **Fail Fast**

Make mistakes & learn from them.



#### **Reframing Risk**

- Think about a role, action or project that is outside your comfort zone?
- Why is this outside your comfort zone? What is the resistance? What is the risk?
- What are assumptions underlying the resistance?
- How might you reframe?



### Taking a Risk

- What is a risky but first small step?
- How can you prepare? How can you mitigate the potential risk
- What kind of support do you need? Who from your strategic network could help you?
- How can you test the waters and fail fast?

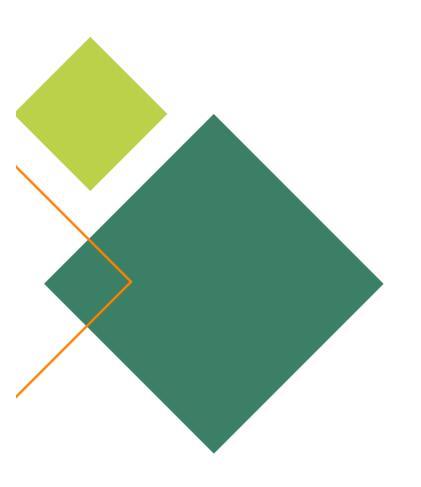
#### To risk or not to risk?

Pros of Changing

Cons of Changing

Pros of Not Changing

Cons of Not Changing



# Bringing it all together

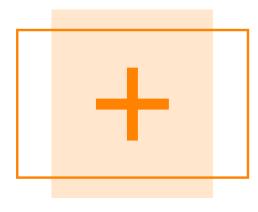
### How we started: Three Program Themes



1. Develop your personal leadership effectiveness



2. Increase your voice



3. Increase your impact

#### Your key learnings & growth

**Develop Leadership Effectiveness** 

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**Understanding** Gender Biases

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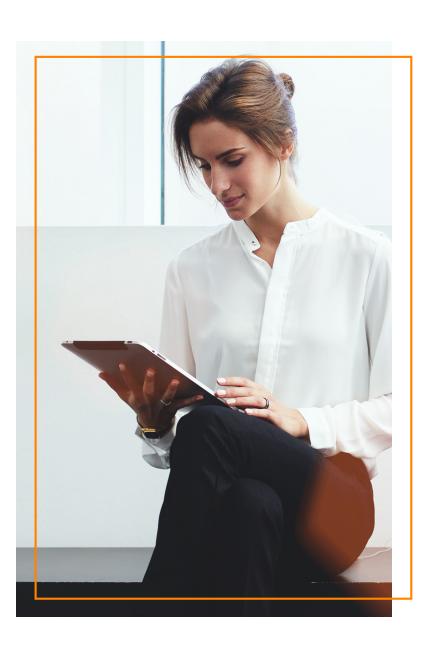
Strategic Shift towards

Leadership

# Celebrating your Accountability Partners Dear Accountability Partner, you have been ...







## **Coming in Action**

Moving forward I am committed to ...







### The RMR Group

Women in Leadership

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